



# MOHAMMED MOBIN MALLICK

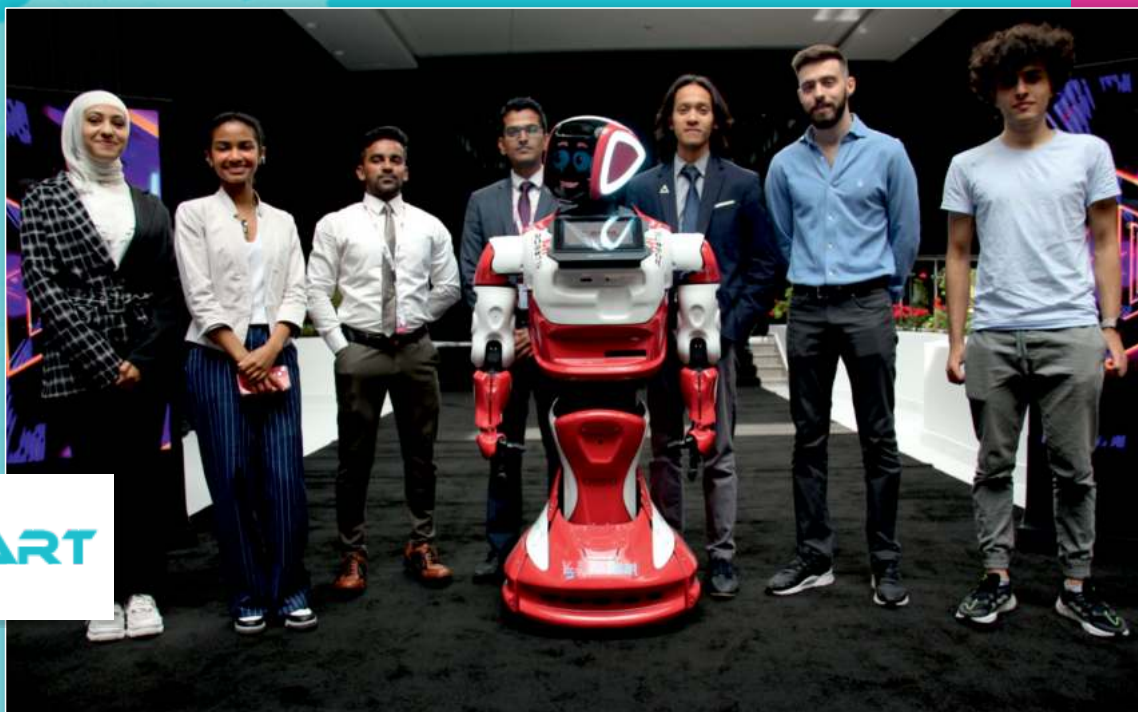
A TRAILBLAZING ENTREPRENEUR AND VISIONARY LEADER REVOLUTIONIZING ROBOTICS



COVER STORY

FOUNDER | KIRAN SMART

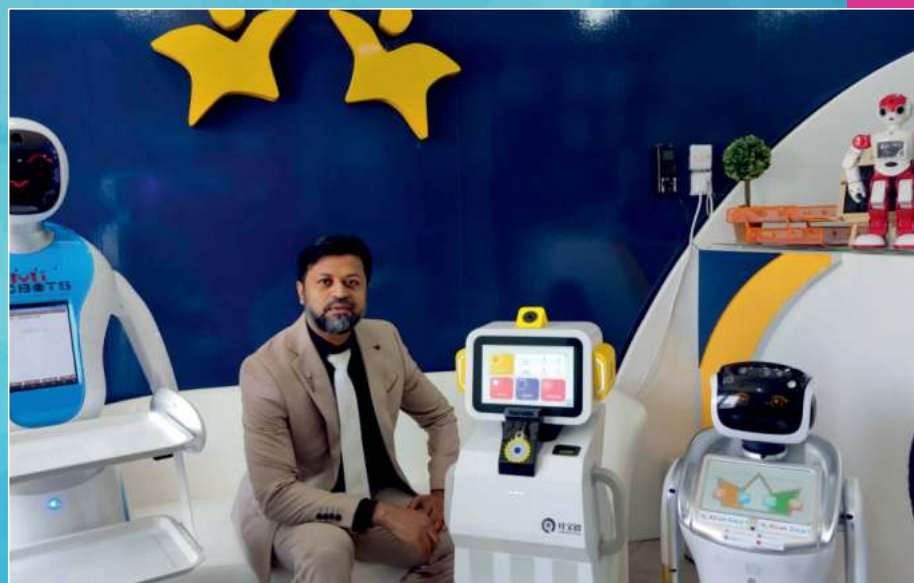




In the dynamic world of technological advancements, Mohammed Mobin Mallick stands out as a trailblazing entrepreneur and visionary leader. As the CEO and Founder of Kiran Smart, a prominent company with operations in Dubai, Kuwait, and India, Mohammed has revolutionized the landscape of humanoid robot services. Moreover, he is the mastermind behind the esteemed Mi-Robots Company, a registered entity in India dedicated to shaping the future of robotics. With an illustrious educational background, including a Master's Degree in Business Administration from Cardiff University in the UK, he has honed his expertise through various professional certifications.

Mohammed's journey began with his foray into the manufacturing sector, working with industry giants such as LG and Sony. Notably, he garnered invaluable experience in the distribution channel management for Asian ethnic garments in Wales, specifically in Cardiff. Motivated by his passion for innovation and driven by a commitment to delivering cost-effective solutions without compromising quality, Mohammed founded Kiran Smart as an IT company. Over time, his entrepreneurial spirit led him to diversify into robotics, artificial intelligence, and fintech, solidifying Kiran Smart's position as a multifaceted industry leader.

Recognized worldwide for his expertise, Mohammed has captivated audiences through numerous public presentations and live demonstrations. His insightful talks on topics such as Robots in Smart City, Robots in Real Life, Robots in Future Life, Robots in Education, and Robots in



Healthcare have garnered widespread acclaim. Notably, Mohammed's expertise in hospitality robotic solutions shone through during his continuous live demonstrations at the Stakeholder Conference organized by T-H-N in Dubai, UAE, under the distinguished banner of Mi-Robots, spanning the years 2019 and 2020.

Beyond his accomplishments in the realm of technology, Mohammed is renowned as a captivating speaker on robotics and AI. Embodying the spirit of mentorship, he contributed his expertise as a mentor in the prestigious GLOBAL VIRTUAL HACKATHON, ROBOCON 2020, held in Canada. Furthermore, his profound influence on the







global robotics market recently garnered the attention of Michael Overstreet from the USA, who interviewed Mohammed for Robot News.

As Mohammed continues to shape the future of technology, his dedication to innovation, his magnetic presence as a speaker, and his transformative contributions to the world of robotics solidify his status as an exceptional leader in the business landscape. With a relentless pursuit of excellence and a vision for a technologically empowered future, Mohammed remains at the forefront of the industry, propelling Kiran Smart and Mi-Robots to unprecedented heights.

### Leading the Way in Robotics Innovation

Kiran Smart boasts a diverse range of products in the Information Technology industry, but it is in the field of Robotics that the company truly excels, aligning with the

current global trend. While the competition in the Information Technology sector is fierce, its dominance in Robotics remains unparalleled, with only a mere 10% level of competition. Setting itself apart is a breeze, thanks to the exceptional innovation showcased in its products, coupled with Kiran Smart's round-the-clock, 24-hour service commitment.

### Leadership in the Global IT Landscape

Mohammed has witnessed significant milestones in Kiran Smart's journey, starting with the successful establishment of the company in India (Bangalore) in 2021 and in Dubai (UAE) in 2022. While there have been numerous achievements, it is essential to highlight one major accomplishment that stands out above all others - the trust we garnered from people during the pandemic. By utilizing our robots, we played a vital role in saving lives from COVID-19, making this humanitarian contribution our most significant achievement, as we actively participated in preserving humanity. Furthermore, Mohammed himself has achieved remarkable recognition and accolades. Some notable achievements include being recognized as the Most Admired Global Indian 2020, receiving the Global Excellence and Leadership in Serial Entrepreneurship award, being honored as Leaders of Tomorrow by GCC Leadership, and receiving the Inspire Global Leadership Award in Robotics and AI, among others. This list is by no means exhaustive, as there are many more accomplishments to acknowledge.

### Mohammed's Entrepreneurial Odyssey

Mohammed's personal journey has been marked by the struggles he and others have faced in their pursuit of financial stability. The primary motivation behind his entrepreneurial endeavors stems from a desire to create freedom for himself, encompassing both time freedom and financial freedom. Additionally, Mohammed is driven by the aspiration to create job opportunities for others, granting them the same sense of liberation. Lastly, he is deeply committed to serving humanity by leveraging advanced technologies, particularly robotics.

Mohammed's role model is the Prophet Muhammad (SAW), who serves as a guiding light in his life. He draws inspiration from the Prophet's teachings, wisdom, and example, aiming to emulate his values and virtues in his own entrepreneurial journey. Furthermore, Mohammed's late father, Haji Noor, serves as a profound source of



inspiration. His father's life and accomplishments inspire Mohammed to strive for excellence and make a positive impact in the world.

These influential figures, the Prophet Muhammad (SAW) and Mohammed's late father, continue to shape his mindset, values, and drive as he works towards achieving his goals and serving humanity through his entrepreneurial pursuits.

### Embracing the Past

One of Mohammed's most memorable days was undoubtedly when he successfully launched the Robotics Venture in Kuwait in 2019, just before the onset of the pandemic. This marked a significant milestone in his journey and set the stage for future achievements. However, Mohammed believes that the most remarkable moments of his life are yet to come. He eagerly awaits those transformative experiences that will surpass all previous accomplishments and leave a lasting impact. The anticipation of these future milestones fuels his passion and

drives him forward.

### Key Principles for Thriving in the IT Industry

Mohammed's advice for entrepreneurs looking to venture into the same field is as follows:

- **Embrace Challenges:** Entrepreneurship is filled with obstacles and setbacks. Instead of being discouraged, embrace these challenges as opportunities for growth. Learn from each experience and use them to refine your strategies and approach.
- **Stay Passionate:** Passion is the fuel that drives entrepreneurs. Stay connected to your vision and purpose. Let your passion guide you through the tough times and keep you motivated on your entrepreneurial journey.
- **Dedication and Perseverance:** Success rarely comes overnight. It requires dedication and perseverance. Be



prepared to put in the hard work, stay committed to your goals, and push through obstacles along the way.

- **Cultivate a Growth Mindset:** Adopt a growth mindset that sees failures and setbacks as learning opportunities. Be open to feedback, continuously seek to improve, and adapt your strategies as needed.
- **Build a Support Network:** Surround yourself with like-minded individuals who can support and inspire you. Seek mentors, join entrepreneurial communities, and engage with peers who understand the challenges you face.
- **Continuous Learning:** Entrepreneurship is a journey of constant learning. Stay updated with industry trends, acquire new skills, and seek knowledge to stay ahead in the field.
- **Take Calculated Risks:** Entrepreneurship inherently involves risks, but they should be calculated risks. Conduct thorough market research, assess the feasibility of your ideas, and make informed decisions based on data and insights.
- **Embrace Collaboration:** Collaborate with others, both within and outside your field. Partnership and collaboration can open up new opportunities, enhance your offerings, and accelerate growth.
- **Focus on Customer Needs:** Keep your customers at the center of your business. Understand their needs, listen to their feedback, and continuously improve your products

or services to deliver value and exceed their expectations.

- **Take Care of Yourself:** Entrepreneurship can be demanding, both mentally and physically. Remember to take care of yourself, maintain a healthy work-life balance, and prioritize self-care to sustain your energy and creativity.

By following these principles and staying committed to your entrepreneurial journey, you can increase your chances of success in the field of entrepreneurship.

#### **Empowering Lives, Inspiring the Future**

In the next five years, Mohammed's primary goal is to become a Missionpreneur, focusing on serving and teaching people the importance of finding their purpose in life. Having acquired valuable knowledge and experience over the past 16 years, Mohammed believes that individuals should not waste time searching for their life's mission. To



help others in this endeavor and empower them with financial freedom, he is actively working on developing various programs, courses, and workshops.

However, Mohammed acknowledges that one of the main barriers he faces is being the sole person working towards this mission. While he aspires to reach and impact people worldwide, he recognizes that it is a challenging task to accomplish on his own.

Simultaneously, within the company, significant developments are underway, but Mohammed is unable to disclose specific details as they are confidential at this time. These undisclosed advancements represent a crucial aspect of the company's growth and hold great potential for future success.